



GEFRAN

You know we are there

GEFRAN HISTORY

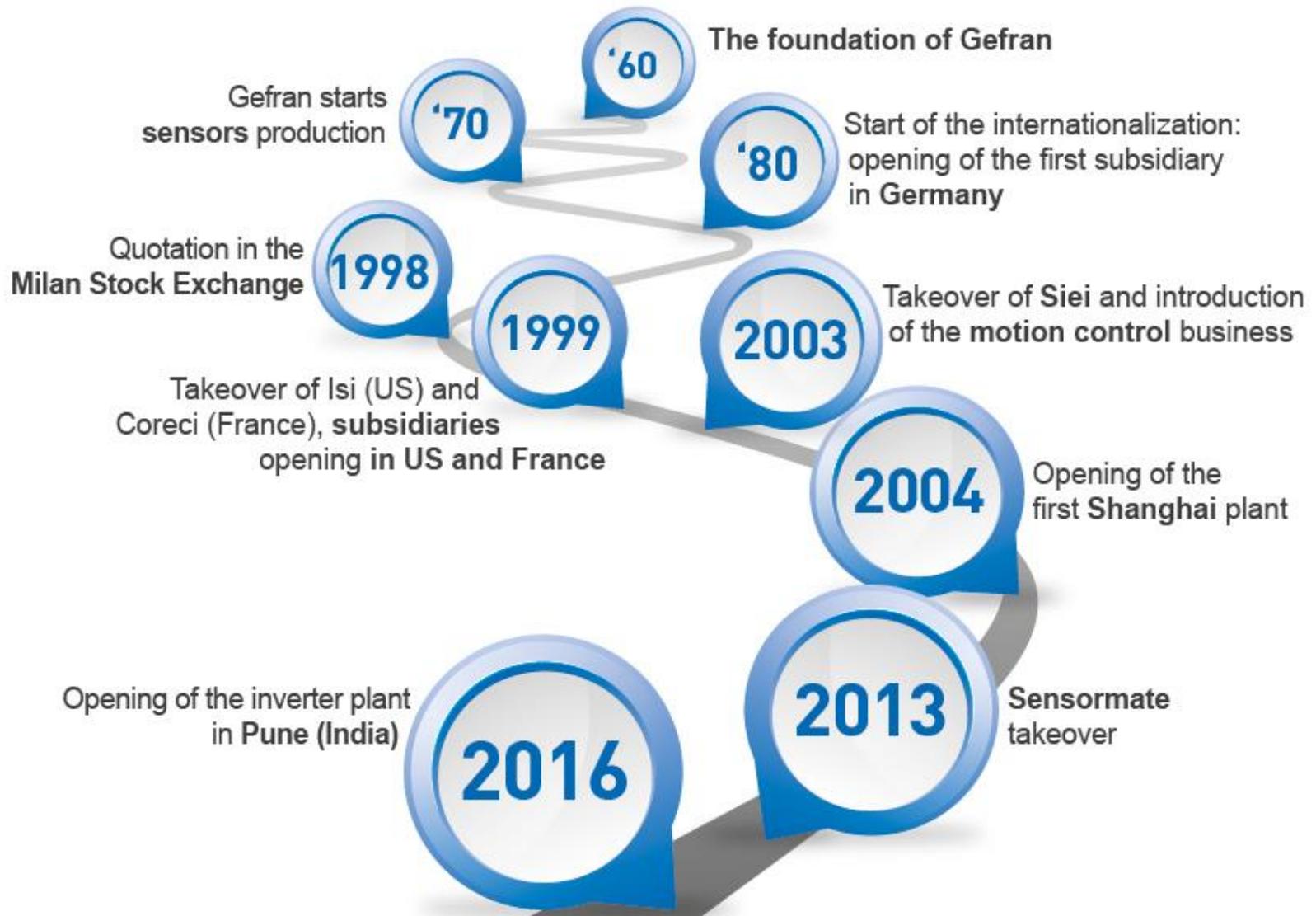


Gefran was founded in the sixties in Provaglio d'Iseo (Italy) producing electric panels for OEMs in the plastic market.

Today it is a leader in the design and production of electronic solutions for industrial automation.



SIXTY YEARS OF SUCCESS



PRODUCT PORTFOLIO IN THE INDUSTRIAL AUTOMATION BUSINESS



PLASTIC: PRODUCT INTEGRATION



MEASUREMENT

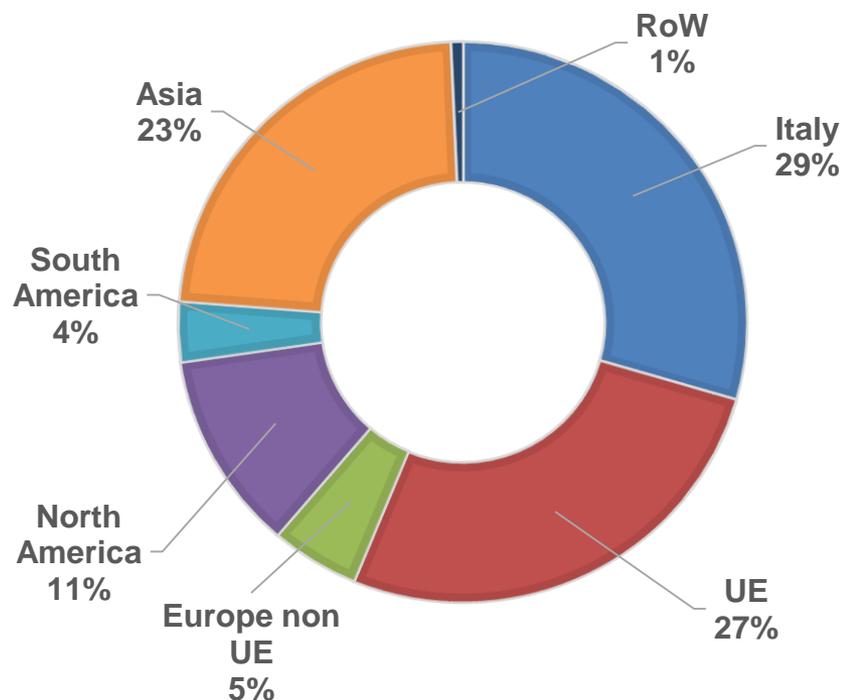
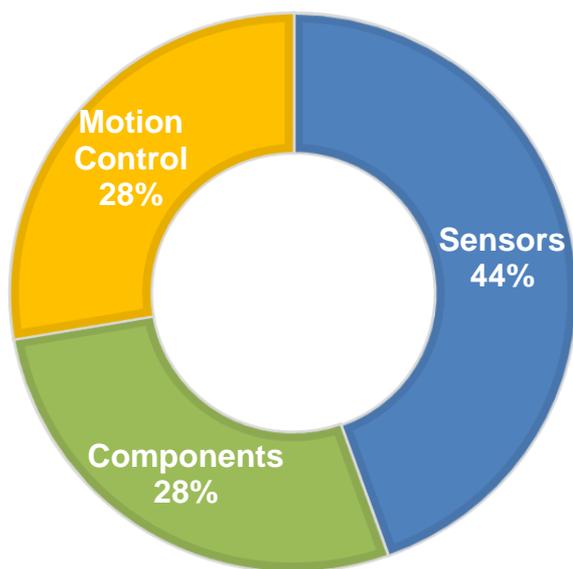
PROGRAM & CONTROL

MOTION CONTROL

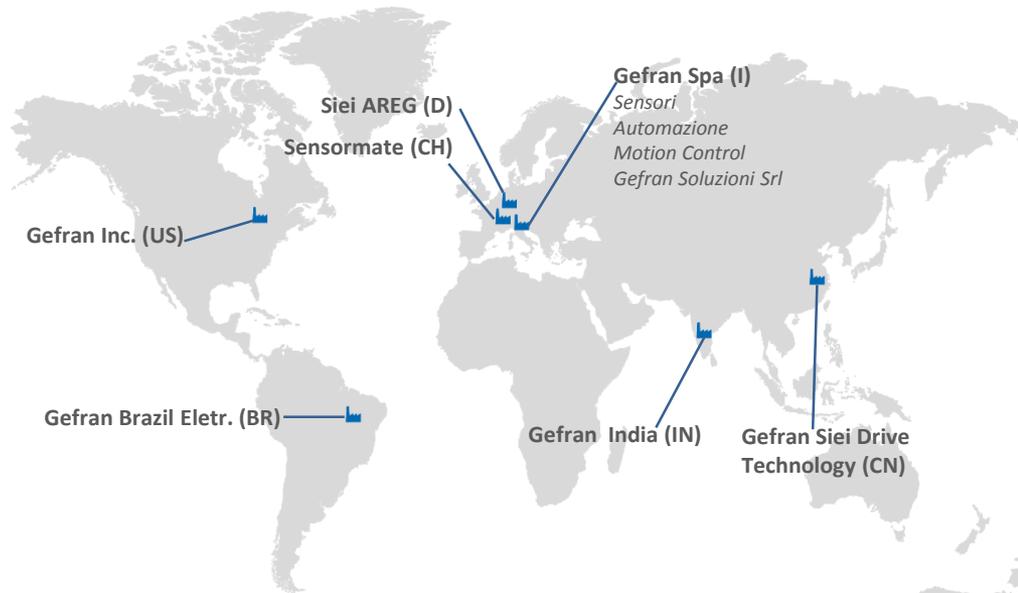
GEFRAN

WE DIRECTLY COVER MATURE AND EMERGING MARKETS WITH A BALANCED PORTFOLIO

- A well balanced business portfolio, with about **70% of products dedicated to industrial applications**
- Almost two thirds of Gefran revenues come from exports



REGIONS ORGANISATION

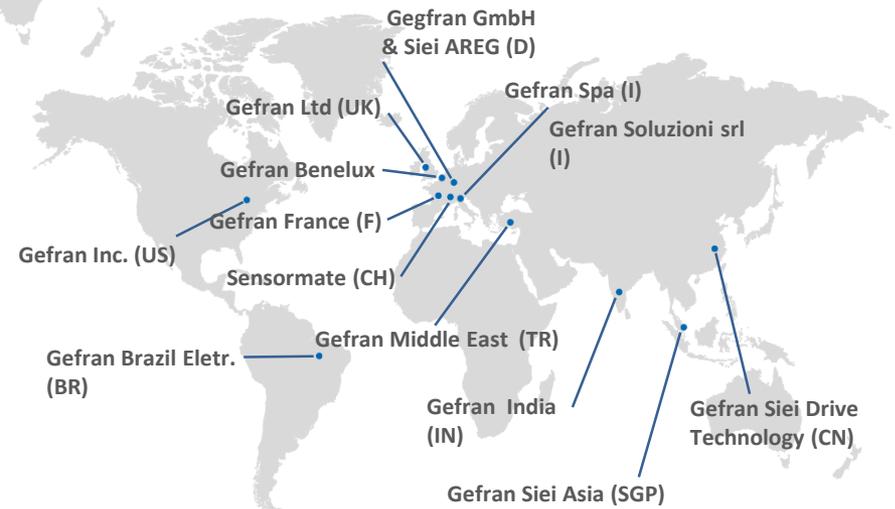


11 production sites

- 4 Sensors factory
- 2 Automation components
- 4 Motion Control
- 1 Solutions

13 trade organisations

- 6 subsidiaries in Europe
- 4 subsidiaries in Asia
- 1 subsidiary in Latin America
- 1 subsidiary in US



OUR COMPETITIVE ADVANTAGE

**R&D – TECHNOLOGY DEVELOPEMENT
DESIGN AND PRODUCTION FLEXIBILITY
APPLICATION KNOW HOW**

The technological evolution of its products is an important factor for potential future growth, **Gefran typically invests more than 6% of its turnover to R&D activities** which are concentrated mainly in Italy in company laboratories located in Provaglio d'Iseo and Gerenzano. **15% of the total workforce is dedicated to R&D activities**



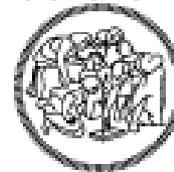
GEFRAN AND UNIVERSITIES

Universities are critical resources for the enterprise system because they ensure continuous scientific research and knowledge transfer.

Constant stimulation of innovation to guarantee avant-garde solutions for our customers is an essential factor in Gefran's growth. This is why we have always worked with universities and research centers.

This cooperation takes many forms: Gefran finances research projects (specific and on demand) and receives many doctoral candidates and apprentices. Every year, we organize specific courses for a few universities, and provide our products for constant updating of automation laboratories.

Università degli studi di Brescia
Politecnico di Milano
Politecnico di Torino
Fraunhofer Institut Berlino



**POLITECNICO
MILANO 1863**



**POLITECNICO
DI TORINO**



GRAZIE